

## Firestorm Books (Archive)

## Profit &amp; Loss

09/14/24

January through December 2023

Accrual Basis

	Jan - Dec 23
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
Account Interest	39.68
Commissions	3,889.07
<b>Donation Income</b>	
Event Donations	2,296.24
We Back Books!	2,488.46
Donation Income - Other	6,713.74
<b>Total Donation Income</b>	11,498.44
<b>Sales</b>	
Beverages	1,461.18
Books	385,560.31
Foods	1,568.08
Merchandise	96,624.62
Sales Discounts	-2,283.76
Sales - Other	-866.59
<b>Total Sales</b>	482,063.84
Shipping Fees Collected	8,238.73
Sustainer Subscriptions	29,297.00
<b>Total Income</b>	535,026.76
<b>Cost of Goods Sold</b>	
Affiliate Commissions	182.81
Beverages	1,873.43
Books	195,688.43
Food	1,252.00
Merchandise	46,932.80
Merchant Account Fees	10,333.92
Packaging	334.29
Purchase Discounts	-2,162.43
<b>Total COGS</b>	254,435.25
<b>Gross Profit</b>	280,591.51
<b>Expense</b>	
<b>Advertising and Promotion</b>	
Promotional Swag	252.43
Advertising and Promotion - Other	7,382.21
<b>Total Advertising and Promotion</b>	7,634.64
Bank Service Charges	46.30
Building Maintenance & Supplies	26,879.68
Business Licenses and Permits	203.00
Cash Over and Short	-37.80
<b>Charitable Contributions</b>	
Grassroots Donations	6,821.55
We Back Books!	
APB Wishlist	459.97
We Back Books! - Other	2,801.21
<b>Total We Back Books!</b>	3,261.18
Charitable Contributions - Other	9,106.43
<b>Total Charitable Contributions</b>	19,189.16
<b>Computer and Software</b>	
Subscriptions	2,870.39
Computer and Software - Other	658.84
<b>Total Computer and Software</b>	3,529.23
Depreciation Expense	55,473.00

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<b>Insurance Expense</b>	
General Liability Insurance	932.00
Property Insurance	2,674.00
Worker's Compensation	577.50
<b>Total Insurance Expense</b>	4,183.50
<b>Interest Expense</b>	25,945.32
<b>Janitorial Expense</b>	831.21
<b>Meals and Entertainment</b>	790.47
<b>Miscellaneous Expense</b>	1,477.38
<b>Office Supplies</b>	365.58
<b>Payroll Expense</b>	
Payroll Taxes	13,540.91
Payroll Expense - Other	146,333.73
<b>Total Payroll Expense</b>	159,874.64
<b>Postage and Delivery</b>	
Freight Out	10,243.13
Freight Packaging	563.35
Postage	429.55
Postage and Delivery - Other	1.10
<b>Total Postage and Delivery</b>	11,237.13
<b>Printing and Reproduction</b>	646.77
<b>Professional Fees</b>	
Accounting Fees	2,159.50
Professional Fees - Other	285.00
<b>Total Professional Fees</b>	2,444.50
<b>Professional Memberships</b>	830.00
<b>Rent Expense</b>	
610 Haywood Rd	22,093.50
Booth Fees	1,369.00
Storage Unit	3,377.00
<b>Total Rent Expense</b>	26,839.50
<b>Small Tools and Equipment</b>	7,215.63
<b>Sustainers Program Expense</b>	
Contract Programming	700.00
Solidarity Copies	84.79
Sustainer Perks	4,049.49
Sustainers Program Expense - Other	195.80
<b>Total Sustainers Program Expense</b>	5,030.08
<b>Taxes</b>	3,670.53
<b>Travel Expense</b>	324.39
<b>Utilities</b>	
Electricity	1,572.71
Gas	867.35
Telephone Expense	2,899.95
Waste Removal	2,359.90
<b>Total Utilities</b>	7,699.91
<b>Total Expense</b>	372,323.75
<b>Net Ordinary Income</b>	-91,732.24
<b>Other Income/Expense</b>	
Other Income	
Intent to Purchase Income	0.00
<b>Total Other Income</b>	0.00

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	<u>Jan - Dec 23</u>
Other Expense	
Loss on Disposal of Fixed Asset	2,559.00
Ask My Accountant	0.00
Total Other Expense	<u>2,559.00</u>
Net Other Income	<u>-2,559.00</u>
Net Income	<u><u>-94,291.24</u></u>